## **Partnership Benefits**



There are many benefits to working with Seattle Colleges. Detailed below are a few of the ways we support our official partners.

## Commission

Approved partners are eligible to receive quarterly commission payments in the amount of 15% of net tuition paid by the student(s) they have referred, for up to three academic quarters of registration, provided the conditions set forth in the Global Marketing Agreement (GMA) have been met. The 15% commission will be based on 15 college-level credits at the international student tuition rate, rounded up to the next \$25 USD increment (e.g., \$550, \$575, \$600, \$625 etc.).

Commission payments are processed automatically, without submission of an invoice from the partner. The information provided in the student's admission application establishes the partner-student connection needed to process the commission.

The International Finance Office begins to prepare commission payment information during the third week of the quarter, after student schedules and credit hours are finalized. Commission payments are processed during the ninth week of the quarter, and email notifications detailing the payment are usually sent by the eleventh week. Partners can also expect to receive their commission payment by the eleventh week.

Payments are made either by check or by wire transfer, based on the preference and banking information provided by the partner in its GMAA. Commissions are paid every quarter, after the student registers full time, pays tuition and fees, and the time for refunds has passed. A partner will receive three separate commission payments for a student who enrolls for three quarters. All commission payments are made in U.S. dollars.

## **Annual Volume Bonus**

Partners are eligible to receive an annual volume bonus in addition to regular quarterly commission payments, starting with the enrollment of the fifth student in one academic year, the details of which we explain after we accept a partner's Global Marketing Agreement Application (GMAA).

## **Joint Promotional Activities**

Our International Marketing & Outreach staff works closely with active partners around the world to coordinate special events and joint promotional activities, with the expressed goal of attracting students to enroll at Seattle Colleges. Examples of joint promotional activities include print and social media advertising, in-office or remote seminars, high school or university visits, and study abroad fairs.

For more information about the partnership benefits we offer, contact <u>IntlPartners@seattlecolleges.edu</u>.